How to Avoid 25 Website and SEO Mistakes and Save Time Creating Content



John D. McDougall





Free Strategy Call Offer

Book a call via my calendar app on Talkmarketing.com, email or call me to set up a call if interested in learning more about our new course with weekly group coaching.

john@talkmarketing.com 978-423-4274

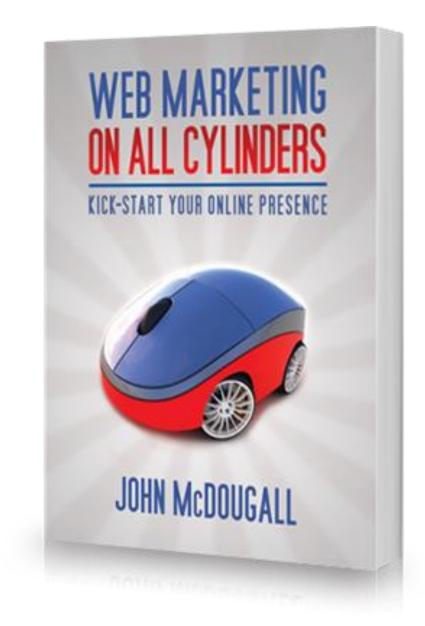


Looking for 5-10 students at a reduced rate in our launch phase. 50% off this week only.

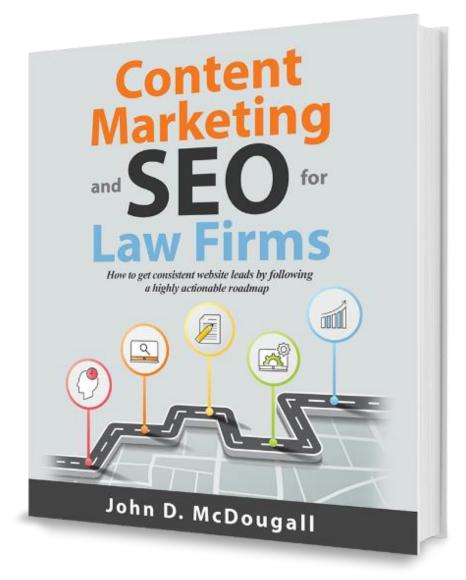














TALK KALK KARKETING How to gain authority and expert status, even if no one has ever heard of you



JOHN D. MCDOUGALL



I Have Been Featured In

- Forbes
- Entrepreneur
- Huffington Post
- Adweek
- New York Times
- Boston Globe
- Boston Herald

- HubSpot
- Search Engine Journal
- Duct Tape Marketing
- The Seattle Times
- Salem News
- North Shore Magazine
- Internet Retailer





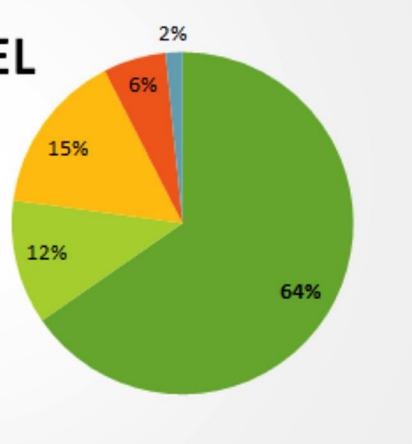
Have You Heard Of Content Shock?





Conductor WEB VISIT CHANNEL DISTRIBUTION BY CHANNEL

- Organic Search
- Direct
- Referral (w/o Social)
- Paid Search
- Social

















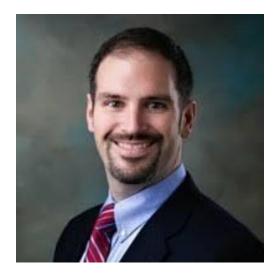


McDougall Interactive Turned Around My Marketing And Helped Me Sell My Business For More Money Than I Could Have Imagined. - Mike Cappuccio. N.E.T.R. Inc.





The biggest thing they helped us to do was SEO and to enhance the content on our website. So when people search, we actually rank, which before, we didn't rank at all. - BankFive Vice President -John Cooke





We Even Landed Them **The Largest Depositor In** The Banks 100 **Year History**



"We achieved number one ranking in Google searches among art colleges in the US. Those results have allowed us to reach many, many more students across the country that we never would have had the opportunity to be in front of. They have spent the time to know what our needs are, to know what our business is and we have grown together to produce some really remarkable results."

Montserrat College of Art President Stephen D. Immerman Ed.D.





For A Mesothelioma Lawyer, Our Formula Generated \$15,000,000 In Sales In Less Than 3 Years



I didn't think I would ever get leads again but quickly closed 2 great sales, thanks to Talk Marketing Academy.



Heidi Opinsky, ctnydivorcelawyer.com

If You Are Willing To Learn Some Simple Methods Like Talking Into A Microphone





Recording Basic Helpful Tip Videos On Your Mobile Phone





Who Is This For?

- Doctors
- Coaches
- Dentists
- Lawyers
- IT Companies
- Accounting Firms
- Contractors
- Schools
- B2B
- Ecommerce







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Lycos Shop

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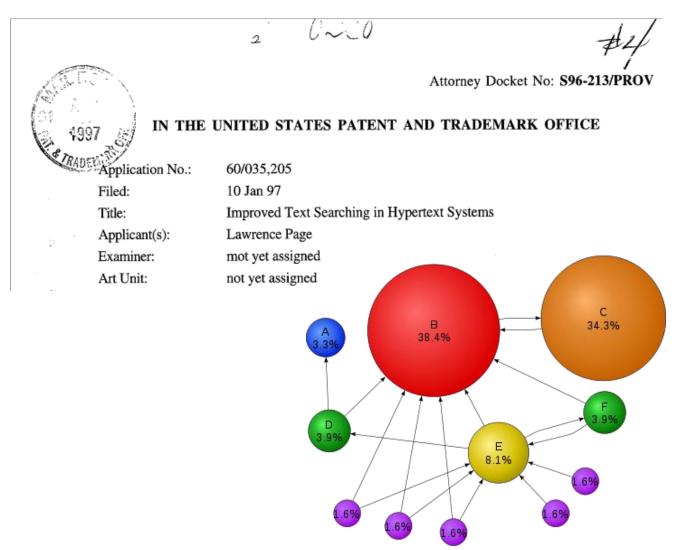
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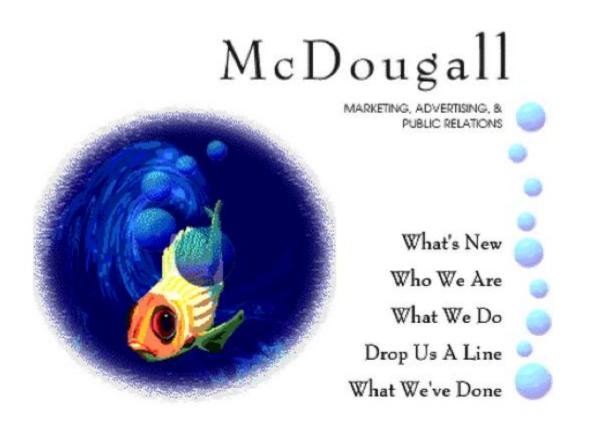
Liens



Provisional patent on PageRank







What's New | Who We Are | What We Do | Drop Us A Line | What We've Done

This site is best viewed in Netscape.

©1996, McDougall Associates. 17 Centennial Drive, Peabody, MA 01960-7992. Drop us a line or call Dan McDougall at 508.532.6500.



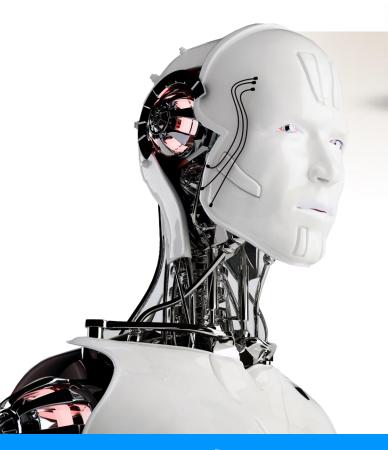




Penguin = No Link Spam Panda = No Low Quality



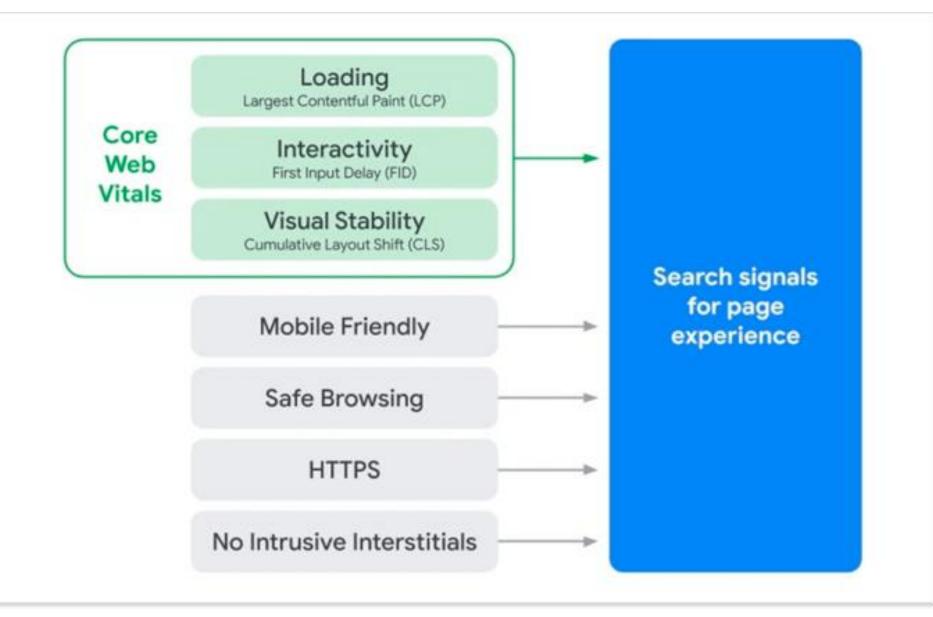




@!?!

Hummingbird 2013 RankBrain 2015 BERT 2019 MUM 2021





SEO Now Is At Least These Seven Things

Content
 Tech / Core Web

Vitals

- User Signals
- UX / Page Social
 - Experience Links

+ Brand Signals



Trends in Search

Keyword	CPC
Houston Maritime Attorney	\$1,090
AC Repair Coral Springs FL	\$320
Compare Vehicle Insurance	\$280
Call Tracking Marketing	\$165
Sell House Fast Austin	\$95
Auto Repair Shop Modesto CA	\$50







Content Types

Your Main Website Pages **Images and Infographics** Videos and YouTube SEO **Podcast Marketing** Blogging **Guest Blogging E-books Press Releases Webinars FAQ Pages and Voice Search Topic Clusters** Link Bait **Case Studies**



Content Based on Competitive Analysis

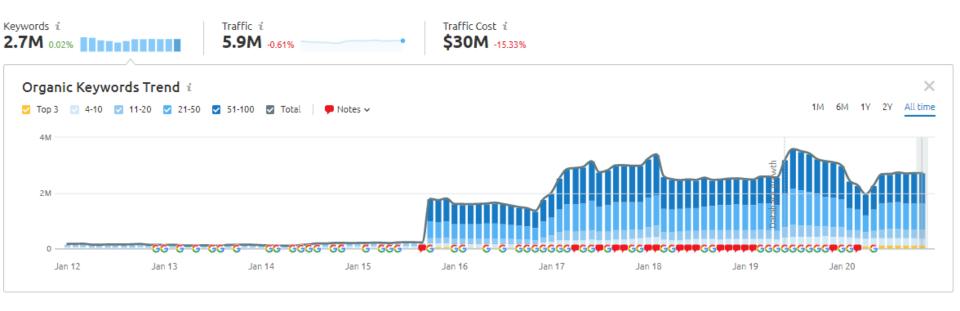
Company Name	Pages	Links	Keywords	Traffic Value	Page Speed
Mintz.com	18,800	3.13k	51k	87k	3.6 s
Ropesgray.com	15,800	2.49k	35k	18k	5.0s
Goodwinlaw.com	12,900	1.48k	26k	48k	4.9s



(Data from 1/2020)



Findlaw.com



Mintz.com





Focus?

PRACTICE AREAS V	DEFECTIVE DRUGS 🐱	DEFECTIVE MED	DICAL DEVICES V DI	EFECTIVE PR
 ACCIDENT ATTORNEYS COMPLEX LITIGATION INTENTIONAL ACTS MEDICAL MALPRACTICE NEGLIGENCE NURSING HOME ABUSE 	 BICYCLE, SCOOR ELECTRIC BIKE CAR ACCIDEN LYFT AND UBE ATTORNEYS MOTORCYCLE PAIN AND SUF 	EACCIDENTS Y TS RACCIDENT ACCIDENTS	BIKE ACCIDENT LAWY ELECTRIC BIKE ACCID ATTORNEYS ELECTRIC SCOOTER ACCIDENT LAWYER	
PREMISES LIABILITY PRODUCT LIABILITY SEX ABUSE TOXIC TORTS ZADROGA ACT LAWYERS	LAWYER PEDESTRIAN A TRUCK ACCID	ENTS	LION FOR	R OUR

MAZOW MCCULLOUGH PC ATTORNEYS AT LAW

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Wrongful Death in Pedestrian Accidents (Podcast)

Posted August 29, 2019 by Kevin McCullough & filed under Car-Pedestrian Accidents, Wrongful Death.

Pedestrian accidents are especially deadly due to the nature of a car hitting an unprotected individual. Attorneys Robert Mazow and Kevin McCullough, with Mazow McCullough law firm, discuss the steps to take after a loved one is killed in a wrongful death pedestrian accident.



John Maher: I'm John Maher and I'm here today with Robert Mazow and Kevin McCullough of the law Transcript firm Mazow McCullough, a personal injury law firm with offices in Massachusetts and New Hampshire Today, we're talking about wrongful death cases involving pedestrian accidents. Robert and Kevin,

H1 Heading

Audio Player

H2 Heading

Summary

Toll Free: (855) 69

Robert Mazow: Thank you, John.

welcome.

Determining Fault in a Pedestrian Accident

John: Who is usually at fault in a pedestrian accident?

Kevin: John, determining "at fault" can be extremely difficult after the fact, as Rob alluded to a moment ago.



What Does Equipment Cost?



RODE Podcaster \$229



Audacity FREE



SquadCast

SquadCast

- \$9/mo for 2 hours of recording
- \$17/mo for 5 hours of recording



Media Hosting

• Some of your Hosting Options:

- SoundCloud (soundcloud.com)
 - Like YouTube for audio
- LibSyn (libsyn.com)
 - Offers an RSS forward if you ever move your feed







Create a "Podcasts" page on your site:



Listen to: What Makes Car Accidents Deadlier than Other Types of Accidents?

Car accidents can be particularly deadly, especially compared to other types of accidents. High speeds, hard surfaces, flying metal and glass shrapnel all contribute to the mortality rates in car accidents.

Listen to: What are the Most Common Causes of Death in an Auto Accident?

Many car accidents are unfortunately fatal, and many of those deaths occur for the same reasons.

Dog Bite Law



Every year thousands of adults and children are bitten by dogs all across the country. Dog bite injuries can be significant and traumatic. In many of these cases, the person bitten by a dog can take legal action against the responsible party in order to help recover damages. Taking legal action in the event of a dog bite injury, however, can be a complicated and confusing task.

That's why our experienced dog bite law attorneys have recorded the podcasts below to help explain aspects of dog bite law that you might need to know about – such as the extent of the dog owners liability and the importance of documenting the incident – and to outline what legal action you can take to address yours, or your loved ones', injuries.

When a dog bite occurs, certain laws apply as far as the dog owner's liability and where compensation is concerned. But what should you do if the owner of the dog that bit you wants to deal with the situation privately, outside of insurance policies and attorneys?

Listen to: What to do when a Dog Owner Wants to Handle a Bite Privately.

When you are injured, it's important to document as much as you can about the incident, including your physical injuries. The same is true in a dog bite case. Taking photographs is a simple yet effective way to clearly illustrate the severity of the injuries caused by the dog for future reference.

) Listen to: The Importance of Photographs in a Dog Bite Case

Consult With an Experienced Dog Bite Attorney

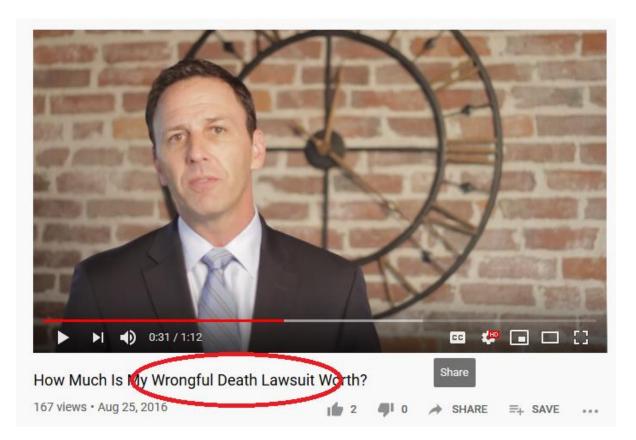
The attorneys at Mazow | McCullough, PC, have represented hundreds of victims of dog bites in Massachusetts and New Hampshire. They have the knowledge and experience to help you or a loved one recover from the unexpected trauma of being bitten by a dog. We pursue all potentially liable parties for their responsibility, and we help ensure that you or your loved one is fully compensated for the injuries.



Please contact Mazow | McCullough, PC, today for a free consultation about your case. The right lawyer makes all the difference. See our recent settlements here.

YouTube Optimization

Use keywords in the Title





YouTube Optimization

Use keywords and your full URL in the description:

Wrongful Death - Auto Accidents and Uninsured Motorists

13 views • Jun 20, 2019

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SUBSCRIBE



HelpingInjured 32 subscribers

Kevin McCullough of the law office of Mazow | McCullough, PC - https://www.helpinginjured.com/ - talks about wrongful death cases involving auto accidents with uninsured motorists. How can the family of a loved one get the compensation they deserve in the case where the driver of the vehicle SHOW MORE

Use https:// in the URL so it becomes a link, and place it near the beginning so it's before the "Show More" link.



Stephen King

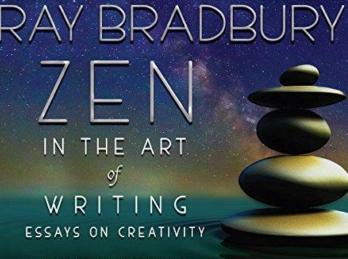
A Memoir of the Craft

On Writing

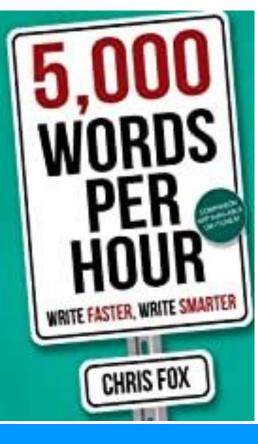
TWENTIETH-ANNIVERSARY EDITION with CONTRIBUTIONS read JOE HILL and OWEN KING



RecordedDBooks



NARRATED BY JIM FRANGIONE



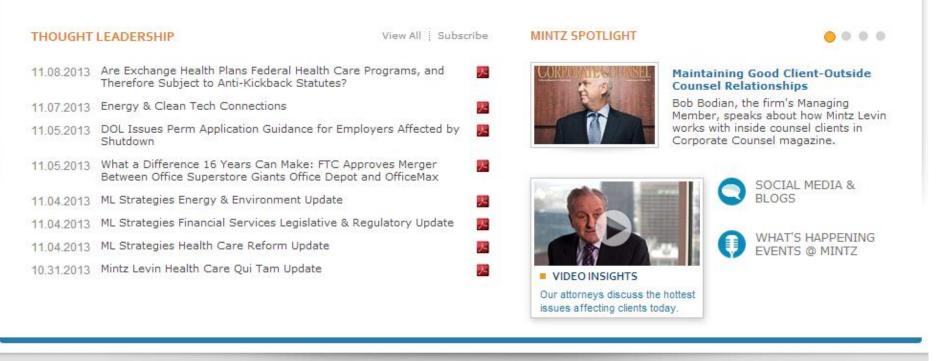


Keywords Go Here

- Title Tag
- Meta Description
- Headings (H1 and use H2 also)
- Body Text
- Alt Tags
- URL



Mintz Levin - It's Time.



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Julie serves as an advocate in family law matters for clients in Eastern Pennsylvania, particularly in the counties of Chester, Montgomery, Bucks, Delaware, Lancaster, Berks and Lehigh. She has handled cases for clients resident in West Chester, Norristown, Doylestown, Media, Reading and Allentown. Throughout her career, Julie's practice has focused on family law litigation and related matters, such as:

- Litigation, mediation and arbitration of family law matters
- Matrimonial actions, including complex matters involving valuation issues and high conflict matters
- Custody and Parenting Time
- Alimony and child support
- Equitable distribution
- Appellate practice in family law matters
- Grandparent visitation
- Domestic violence ٠
- Negotiation and preparation of prenuptial, postnuptial, and





Practice Areas Family Law Litigation

Bar Admissions Pennsylvania

Education

J.D., cum laude, University of Pennsylvania Law School, 2005 M.B.E., University of Pennsylvania, Center for Bioethics, 2005 B.A., summa cum laude, University of Pennsylvania, 2002

Memberships

Use Authority Signals



Expertise, Authoritativeness, Trustworthiness



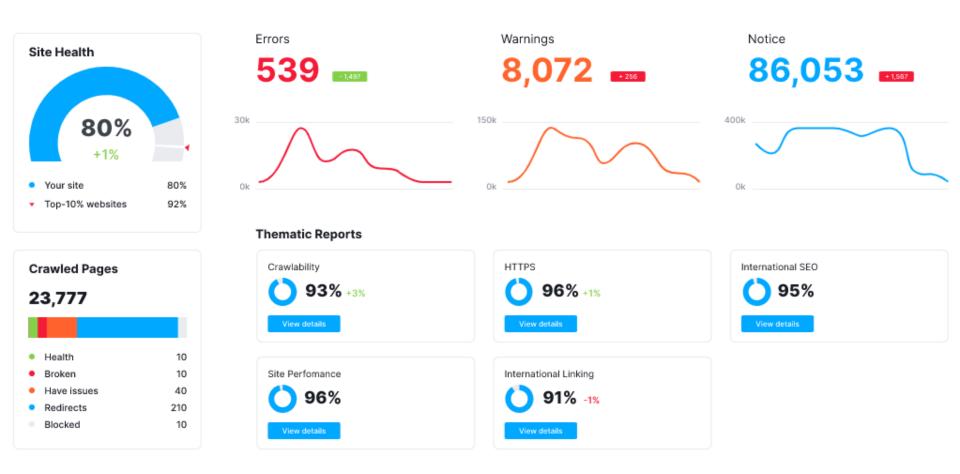
How to Avoid 25 Website and SEO Mistakes

- 1. No Index No Follow
- 2. Not doing a tech audit
- 3. 301 redirects not done
- 4. Broken links, pages
- 5. Installing too many plugins
- 6. Images too big / load time
- 7. Videos auto play
- 8. Content is too short / thin
- 9. Cutting too much content
- 10. Calls to action buried or confusing
- 11. Optimizing for the wrong keywords
- 12. No blog or only using your blog for content

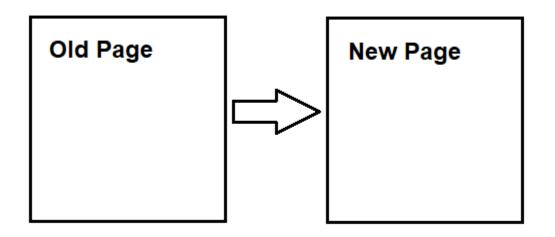
- 13. Not doing competitor research
- 14. Not using topic clusters
- 15. Forgetting about local and reviews
- 16. Not tracking goal conversions
- 17. Not naming your authors (using admin)
- 18. Not investing in link worthy content
- 19. Ignoring bounce rate
- 20. Giving up too soon
- 21. Writing is ME vs YOU Focused
- 22. Not using search console
- 23. Putting design above value proposition
- 24. Not doing user testing
- 25. Hiring the wrong team or agency













17,6	19 internal links are broken error Why and how to fix it 🏕 Send to
N Hi	de Page URL V Filter by Page URL Q Advanced filters V
	Page URL ≑
	http://www.solarpowerworldonline.com/category/installation/residential-solar-2/
	Attp://www.solarpowerworldonline.com/category/solar-power-design/panels-solar-power-design/
	C http://www.solarpowerworldonline.com/detail/videosnt-videos/video/4504345635001/about-rhone- resch
	https://solarpowerworldonline.com/apply-now-2019-top-solar-contractors
	Solar Power Installation Development Technology News and Features
	Solar Power Installation Development Technology News and Features https://www.solarpowerworldonline.com/

1	Dashboard	Plugins Add New	
	Posts Media	All (36) Active (26) Inactive (10) Recently Active (3) Bulk Actions \$ Apply	
	Pages	Plugin	Description
P (Comments	Advanced Custom Fields	Customize Wo
0	PublishPress	Deactivate	Version 5.8.0
Ē	WPForms	Akismet Anti-Spam	Used by millio while you slee
*	Appearance	Activate Delete	Version 4.1.1
	Beaver Builder		





The probability of bounce increases 32% as page load time goes from 1 second to 3 seconds.

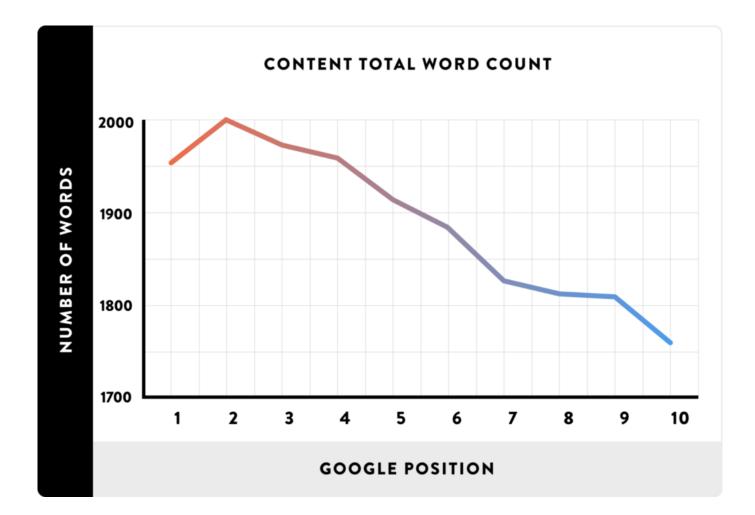
Think with $\ensuremath{\mathsf{Google}}$

Google/SOASTA Research, 2017.









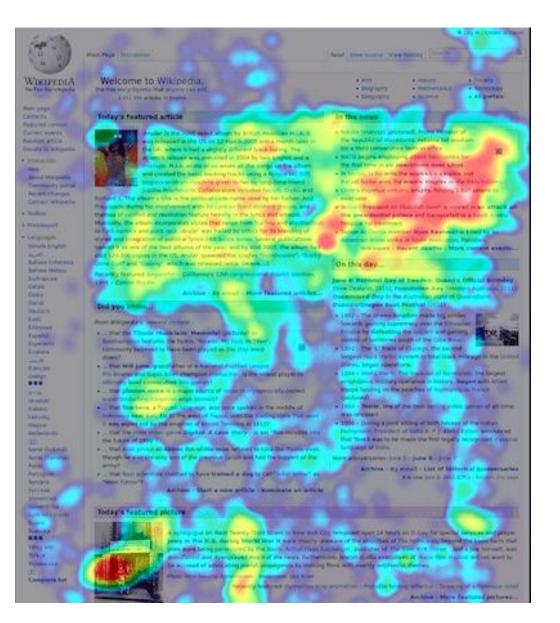




According to SEMrush study 28% of analyzed websites have low text-to-HTML ratio issues on certain pages.



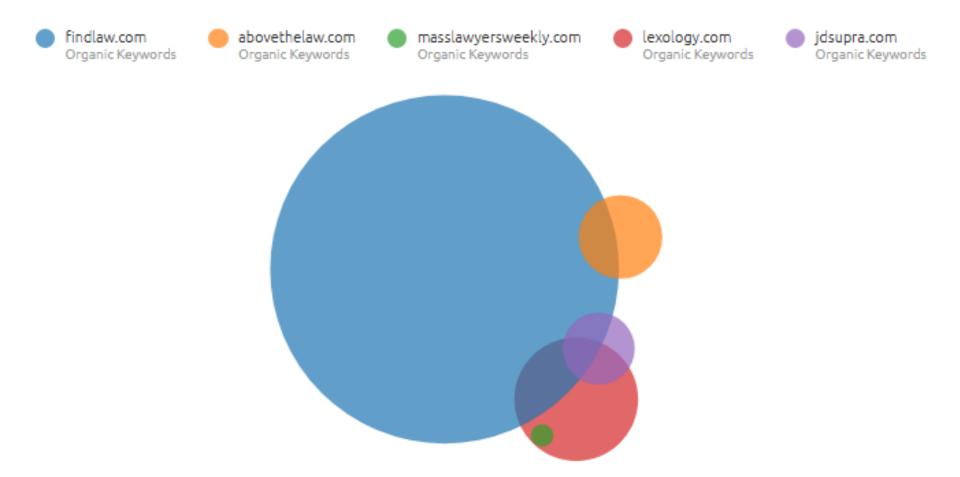




Keyword	Volume
+ best time to plant flowers in spring	30
+ when can you plant flowers in the spring	30
+ when to plant flowers outside	40
+ when is it safe to plant flowers outside	20
+ when is the best time to plant flowers outside	60
+ when to plant flowers for spring and summer	150
+ when can you plant flowers	50
+ when do you plant flowers for spring	20
+ when to plant flowers	600

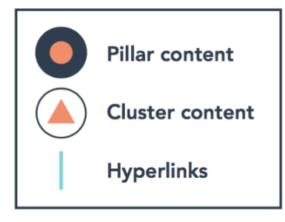
Blog not found...

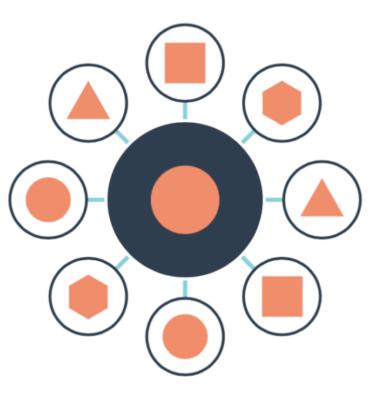






Topic Clusters



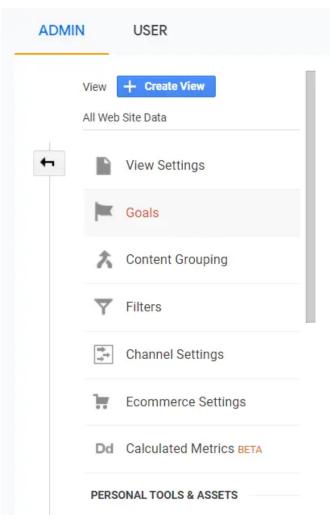






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	✓ GOOGLE SCREENED Per	sonal Injury Lawyers nearby	Sponsored 🔞
	Law Offices of Jeffrey S 4.5 ***** (159) 26 years in business	Joel H. Schwartz, P.C. 4.9 ***** (89) 56 years in business	Morgan & Morgan 4.6 ***** (325) 33 years in business
	Open 24/7	Open 24/7	Open 24/7
		→ More Personal Injury Lawyers	
ŀ	700+ attorneys ready to fight for	→ More Personal Injury Lawyers / Firm - Personal Injury Attornal and fair compensation in your injury families since 1988. Call us today. Exp	ry case. A local law firm



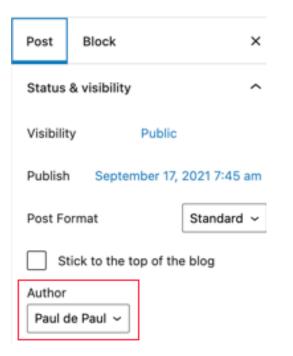


N	ewsletter sign up
Go	al slot ID
G	oal Id 1 / Goal Set 1 👻
Тур	e
	Destination ex: thanks.html
Ċ	Duration ex: 5 minutes or more
C	Pages/Screens per session ex: 3 pages
C	Event ex: played a video
	Smart Goal Smart Goal not available.
	Measure the most engaged visits to your website and automatically turn those visits into Goals. Then use those Goals to improve your Google Ads bidding. Learn more



Design CRO: How to Design a Website That Drives Conversions

Posted on October 28, 2019 by John McDougall & filed under CRO Featured Posts





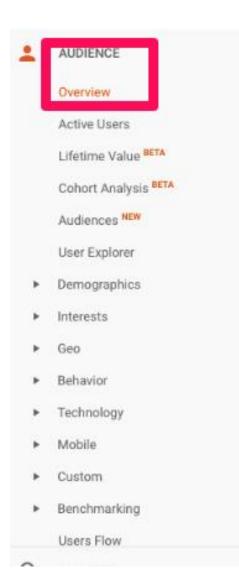
100 Fun Facts About Lobsters

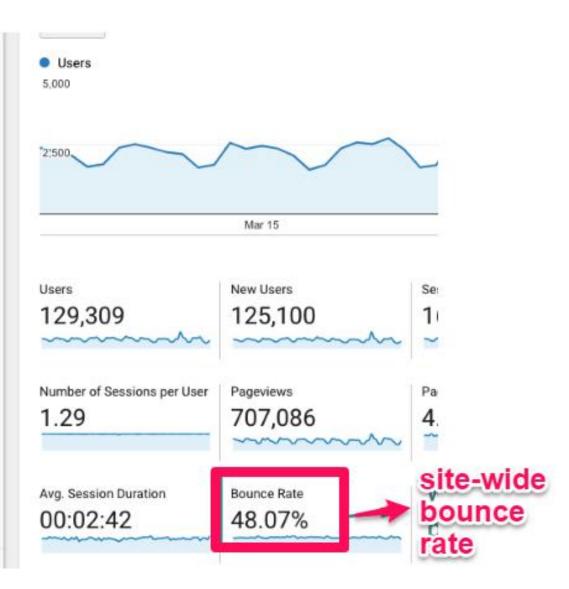
Everyone loves lobster. A little butter, a little candlelight, yum! But, have you ever wondered about the secret life of this tasty crustacean? Here are 100 fun facts you probably never knew about the lowly lobster.

- 1. Lobsters were once considered the poor man's chicken. In Colonial times, it was fed to pigs and goats and only eaten by paupers.
- 2. Lobsters aren't red. They turn red when cooked, but in nature they can be green or yellow or even bright blue.
- 3. Lobster fishermen throw back lobsters that are too small and lobsters that are too big. The small ones need to grow, while the large ones add vigor to the gene pool.















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As proud as you may b	e of your company and you	ir product or service, mos	st customers only care about	how well you can help	Marketing Optimization Blog
	신범 수건에 전하는 방법을 관리하는 것이라. 전자가 안전 것이라.		cus has to be on your custor alking mostly about them and		FREE Newsletter Sign-Up

talking mostly about yoursel?

To help you answer that question, we've developed a unique and free analysis tool that counts certain words on your site that are key indicators of whether your focus is on the customer or not. As you use it, keep in mind this is nothing more than a handy, but rough guide that will help you focus on something important. There are lots of variables and also remember there are no shortcuts to writing great copy.

Discover what your word choices say about where your focus really is. Get a sense of the impression you are making on your prospects. See where you can make changes, quickly and easily, that will increase your sales.

To learn more about this tool read "It's the Customer Stupid" on ClickZ. All you have to do is enter your url and company name, then click on "Test Your WeWe Score."

Run the Customer Focus Calculator on text or ad copy

or fill the form below to test a web page.

URL to Test: http:// constructionmarketingideas.com (you can list more than one variation(s) on the company name, separated by commas) Construction News and Report Group



INCREASED CONVERSIONS

BY OVER 125%

CLIENT : BEER MACHINE

First Name Last Name Email Address send Itonce every: Week : SUBSCRIBE NOW We Value Your Privacy! View Sample K Value Y

Recent Clients Hewlett-Packard Intel 1-800-Flowers Costume Super Center Whistler.com

Dashboard

Messages

Search Appearance ①

Search Analytics

- Search Traffic

Search Analytics

Links to Your Site Internal Links Manual Actions International Targeting Mobile Usability

- Google Index
- Crawl

Security Issues

Other Resources

Analyze your performance on Google Search. Filter and compare your results to better understand your user's search patterns. Learn more.

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24

21

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44.44%

3.11%

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1.9

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Talk Marketing Academy

5

6

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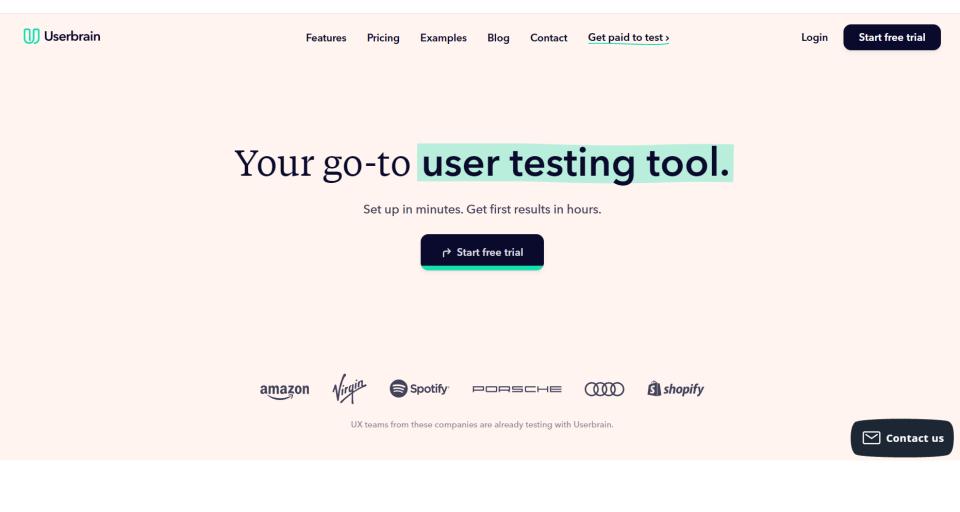


The most successful enterprises use us. (And the fastest-growing startups too.)

We've helped to grow Amazon, Apple, Google, Facebook, and Dropbox plus many smaller companies in 39 countries and in 11 languages.











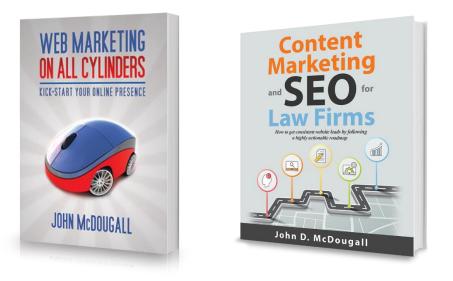


Your Teachers



John McDougall President McDougall Interactive

- 27 years of SEO experience
- College textbook author





John Maher VP Multimedia and Digital Marketing McDougall Interactive

- Over 17 years experience in SEO and digital marketing
- Recording and podcast engineer
- Video editor and YouTube optimizer
- Musician
- Worked in radio at WEZE in Boston

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